

# About Graham Partners



Graham Partners is a private investment firm focused on investing in technology-driven companies that are spurring innovation and growth in advanced manufacturing and technology-enabled services. Founded in 1988 by Steven Graham, the firm has access to extensive operating resources and industrial expertise which it brings to its investments.

**\$6.8B**

AUM

**160+**

TOTAL HISTORICAL  
TRANSACTIONS

**~24 Years**

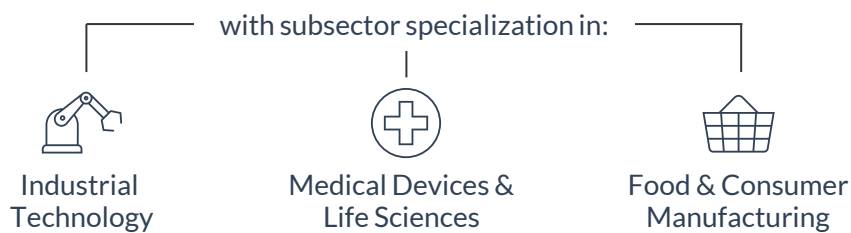
AVERAGE TENURE FOR  
SENIOR INVESTMENT TEAM

**\$1.84B**

TOTAL COMMITMENTS FOR  
GRAHAM VI

Sector Focus:

## ADVANCED MANUFACTURING AND TECH-ENABLED SERVICES & SOFTWARE



## GRAHAM'S INVESTMENT CRITERIA BY STRATEGY

### Target Small Buyout Characteristics

- Control buyouts of advanced manufacturing and related services companies and synergistic add-on acquisitions
- \$5MM-10MM EBITDA (platforms only)
- 10%+ EBITDA margins
- \$25MM to \$100MM investment size (including follow-on capital)
- No minimum investment size for add-ons
- Primarily North America based

### Target Middle Market Buyout Characteristics

- Control buyouts of advanced manufacturing and related services companies and synergistic add-on acquisitions
- \$10MM-50MM+ EBITDA (platforms only)
- 10%+ EBITDA margins
- \$100MM to \$300MM+ investment size (including follow-on capital)
- No minimum investment size for add-ons
- Primarily North America based

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